The following is a list of suggested reports to complete the survey questions. Questions with an * denote required questions.

**INCOME STATEMENT**

The following data can be pulled from your practice’s income statement:

**PRACTICE DEMOGRAPHIC INFORMATION**
- *Total patient care revenue (ACADEMIC ONLY)
- *Total medical revenue
- *Fiscal year

**HUMAN RESOURCES**

The following data can be found within your practice Human Resources or employment records:

**PRACTICE DEMOGRAPHIC INFORMATION**
- *Practice NPI
- *University name (ACADEMIC ONLY)
- *Medical school name (ACADEMIC ONLY)
- *Department name (ACADEMIC ONLY)
- *Program Sponsorship (ACADEMIC ONLY)
- Signing bonus payback required
- Starting bonus offered
- Starting bonus amount offered
- Loan forgiveness amount offered
- First year CME paid time off (in weeks)
- Amount of CME expenses paid

**PROVIDER DEMOGRAPHIC INFORMATION**
- Provider gender
- Vacation offered (in hours)
- Total sick time offered (in hours)
- Total paid time off (PTO) offered (in hours)
- Years in specialty

**PROVIDER NEW HIRE INFORMATION**
- *State provider relocated from
- *Hired out of residency or fellowship
- Amount of relocation expenses paid
- Signing bonus offered
- Signing bonus amount offered

**STAFF DEMOGRAPHIC INFORMATION**
- *Certified in position
- *Lead in position
- Staff gender
- ACMPE status
- Formal education
- Years of experience
- Total paid time off (PTO) offered (in hours)
- Continuing education amount offered (in dollars)
- Vacation offered (in hours)
- Total sick time offered (in hours)
- Total paid time off for continuing education (in hours)
PAYROLL

The following data can be pulled from your practice’s payroll report, Human Resource records and/or provider contracts or agreements:

PROVIDER DEMOGRAPHIC INFORMATION
- *Provider had supervisory duties
- *Total physician FTE
- *Total other faculty FTE (ACADEMIC ONLY)
- *Total advanced practice provider FTE
- *Unique provider identifier
- Provider NPI
- *Employment status
- *Physician or advanced practice provider specialty
- *Provider rank

PROVIDER FTE INFORMATION
- *Full-time equivalent
- % Billable clinical
- % Administrative
- % Teaching
- % Research
- % Other
- Actual hours worked per week
- Actual hours worked per year

PROVIDER COMPENSATION INFORMATION
- *Base compensation (ACADEMIC ONLY)
- *Total compensation
- *First year guaranteed compensation (NEW HIRES ONLY)
- % of total compensation based on straight or base salary
- % of total compensation based on productivity
- % of total compensation based on quality and patient experience metrics
- % of total compensation based on on-call compensation
- % of total compensation based on other metrics
- Bonus/incentive amount
- Retirement benefits
- Compensation includes revenue from separate facility fee
- Type of compensation tax form

MEDICAL DIRECTORSHIP INFORMATION
(MEDICAL DIRECTORSHIPS ONLY)
- *Provider had medical directorship duties
- *Compensation method
- *Compensation amount per method
- *Total annualized directorship compensation
- Directorship hours per week
- Internal or external directorship

ON-CALL COMPENSATION
(ON-CALL PROVIDERS ONLY)
- *Provider had on-call duties
- *Type of on-call coverage provided
- *Compensation method
- *Compensation amount per method
- *Number of hours per on-call method
- Holiday on-call compensation amount (per day)
- Weekend on-call compensation amount (per day)

TELEHEALTH INFORMATION
- Provider performed telehealth services
- Telehealth compensation method
- Compensation amount per method

STAFF INFORMATION
- *Total support staff FTE
- *Unique staff identifier
- *Employment status
- *Position title
- *Full-time equivalent
- Actual hours worked per week
- *Total annual compensation
- *Hourly rate compensation (SUPPORT STAFF ONLY)
- Compensation method
- Annual overtime compensation
- Annual bonus/incentive amount
- Annual retirement benefits excluding FICA
BILLING AND ACCOUNTS RECEIVABLE

The following data can be pulled from either your billing and/or accounts receivable reports:

PROVIDER PRODUCTIVITY INFORMATION

- "Did this provider’s productivity include any that was not their own? (PHYSICIANS ONLY)
- "Can advanced practice provider bill under themself? (Advanced Practice Providers)
- "% of technical component (TC) included in productivity
- "Total RVUs
- "Work RVUs
- "ASA units (ANESTHESIOLOGY ONLY)
- Collections for professional charges
- Professional gross charges
- Total encounters
- Number of outpatient E/M codes
- Number of inpatient E/M codes

TELEHEALTH INFORMATION

- Total RVUs
- Work RVUs
- Collections for professional charges for telehealth services
- Professional gross charges for telehealth services
- Total number of telehealth patients
- Total number of telehealth visits