

MGMA Compensation and Production Survey Suggested Reports



The following is a list of suggested reports to complete the survey questions. Questions with an * denote required questions.

INCOME STATEMENT

The following data can be pulled from your practice's income statement:

PRACTICE DEMOGRAPHIC INFORMATION

- *Total patient care revenue (ACADEMIC ONLY)
- *Total medical revenue
- *Fiscal year

HUMAN RESOURCES

The following data can be found within your practice Human Resources or employment records:

PRACTICE DEMOGRAPHIC INFORMATION

- *Practice NPI
- *University name (ACADEMIC ONLY)
- *Medical school name (ACADEMIC ONLY)
- *Department name (ACADEMIC ONLY)
- *Program Sponsorship (ACADEMIC ONLY)

PROVIDER DEMOGRAPHIC INFORMATION

- Provider gender
- Vacation offered (in hours)
- Total sick time offered (in hours)
- Total paid time off (PTO) offered (in hours)
- Years in specialty

PROVIDER NEW HIRE INFORMATION

- *State provider relocated from
- *Hired out of residency or fellowship
- Amount of relocation expenses paid
- Production bonus amount offered
- Tail coverage amount offered

- Signing bonus amount offered
- Loan forgiveness amount offered
- First year CME paid time off (in weeks)
- Amount of CME expenses paid

STAFF DEMOGRAPHIC INFORMATION

- *Certified in position
- Lead in position
- Staff gender
- ACMPE status
- Formal education
- Years of experience
- Total paid time off (PTO) offered (in hours)
- Continuing education amount offered (in dollars)
- Vacation offered (in hours)
- Total sick time offered (in hours)
- Total paid time off for continuing education (in hours)



PAYROLL

The following data can be pulled from your practice's payroll report, Human Resource records and/or provider contracts or agreements:

PROVIDER DEMOGRAPHIC INFORMATION

- *Total physician FTE
- *Total other faculty FTE (ACADEMIC ONLY)
- *Total advanced practice provider FTE
- *Provider name
- *Employment status
- Provider NPI
- *Physician or advanced practice provider specialty
- *Provider rank
- Type of compensation tax form

PROVIDER FTE INFORMATION

- *Full-time equivalent
- *% Billable clinical
- *% Administrative
- *% Teaching
- *% Research
- *% Other
- Actual hours worked per week
- Actual hours worked per year

PROVIDER COMPENSATION INFORMATION

- *Base compensation (ACADEMIC ONLY)
- *Total compensation
- *First year guaranteed compensation (NEW HIRES ONLY)
- *% of total compensation based on straight or base salary
- *% of total compensation based on productivity
- *% of total compensation based on quality and patient experience metrics
- *% of total compensation based on on-call compensation
- *% of total compensation based on other metrics
- Bonus/incentive amount
- Retirement benefits
- Compensation includes revenue from separate facility fee

MEDICAL DIRECTORSHIP INFORMATION (MEDICAL DIRECTORSHIPS ONLY)

- *Provider had medical directorship duties
- *Compensation method
- *Compensation amount per method
- Directorship hours per week
- *Total annualized directorship compensation
- Internal or external directorship

ON-CALL COMPENSATION (ON-CALL PROVIDERS ONLY)

- *Type of on-call coverage provided
- *Compensation method
- *Compensation amount per method
- *Number of hours per on-call method
- Holiday on-call compensation amount (per day)
- Weekend on-call compensation amount (per day)

TELEHEALTH INFORMATION

- Provider performed telehealth services
- Telehealth compensation method
- Compensation amount per method

STAFF INFORMATION

- *Total support staff FTE
- *Staff name
- *Employment status
- *Position title
- *Full-time equivalent
- Actual hours worked per week
- *Total annual compensation
- *Hourly rate compensation (SUPPORT STAFF ONLY)
- Compensation method
- Annual overtime compensation
- Annual bonus/incentive amount
- Annual retirement benefits excluding FICA



BILLING AND ACCOUNTS RECEIVABLE

The following data can be pulled from either your billing and/or accounts receivable reports:

PROVIDER PRODUCTIVITY INFORMATION

- *Did this provider's productivity include any that was not their own? (PHYSICIANS ONLY)
- *Total RVUs
- *Work RVUs
- ASA units (ANESTHESIOLOGY ONLY)
- Collections for professional charges
- Professional gross charges
- *Can advanced practice provider bill under themselves? (Advanced Practice Providers)
- *% of technical component (TC) included in collections and charges
- Total encounters
- Number of outpatient E/M codes
- Number of inpatient E/M codes

TELEHEALTH INFORMATION

- Total RVUs
- Work RVUs
- Collections for professional charges for telehealth services
- Professional gross charges for telehealth services
- Total number of telehealth patients
- Total number of telehealth visits