

# 5 QUESTIONS TO EXPECT FROM YOUR CONSULTANT DURING THE ENGAGEMENT

The nature of an engagement like this is to get to the center of circumstances, which require a healthy amount of questions. Here are some you can expect us to inquire about early on to get a better sense of where the work begins.

**1. Have you worked with other consultants? How was the experience?"**

- We simply want to know what other outside resources you have used in the past, and what the outcome was. It will help us align expectations with previous benchmarks.

**2. “What information have you shared about this engagement?"**

- This is helpful to understand the potential climate ahead. While the vast majority of our engagements are received positively, we recognize that this may not always be the case and would like to be prepared.

**3. “What level of access will I be provided?"**

- This may mean access to files, departments, personnel, and overall information to provide a better picture of the nuanced circumstances that led to our presence.

**4. “What barriers can I expect during the engagement?"**

- This will serve to understand what’s off limits in our approach. While we don’t see many barriers, we would like to have this established from the start, so we stay inside any boundaries you need to institute.

**5. “What does this engagement’s success look like to you?"**

- We expect nothing but satisfaction from you, as we are sure you do to. Let’s make sure we define exactly what outcomes you want to have at the end of the engagement!