



# DATADIVE

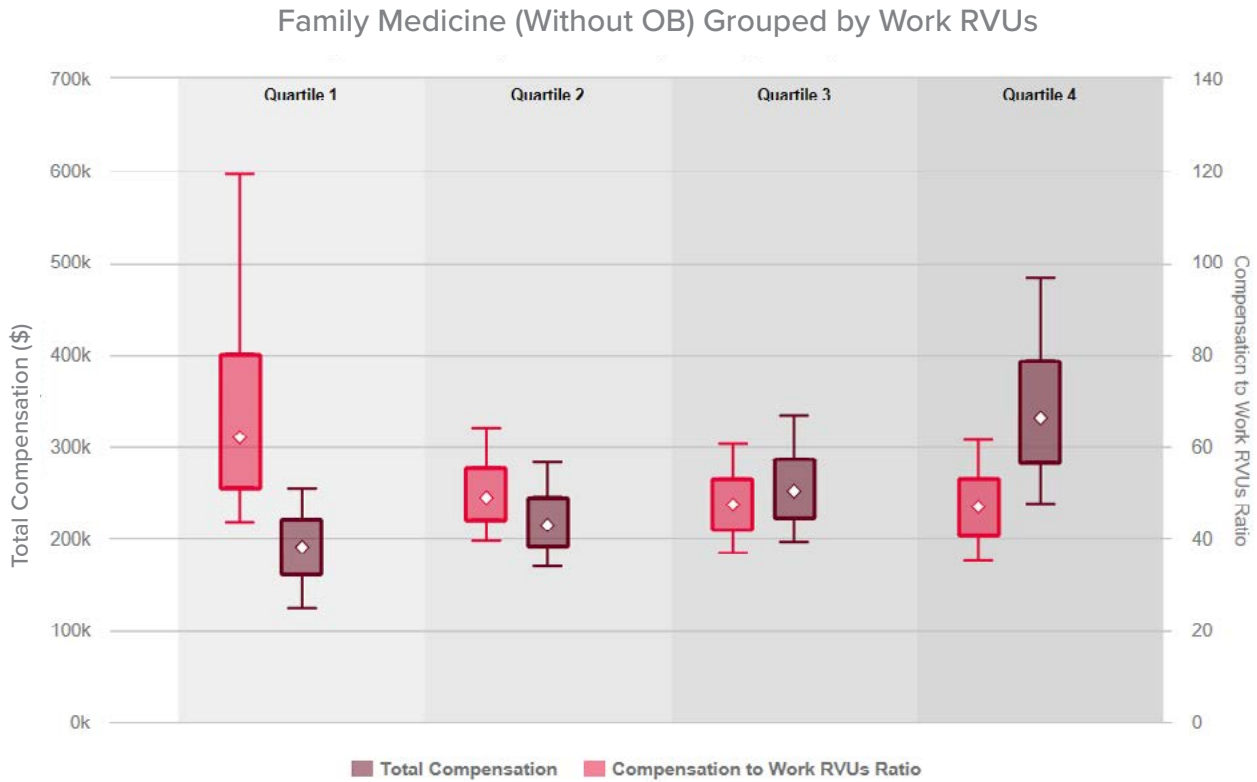
## MGMA DATADIVE PROVIDER COMPENSATION

The MGMA DataDive Provider Compensation platform is one of the most comprehensive datasets in the industry, providing both hospital- and physician-owned practice data as well as compensation benchmarks for medical directorship, on-call, academic and starting salaries. In 2019, over 147,000 providers from 5,500 groups spanning 190 specialties contributed to this data set. The MGMA DataDive Provider Compensation platform will enable you to:

- **Attract and retain the highest-quality providers.** Determine the right mix of compensation, benefits and incentives to offer to ensure that your recruitment packages are competitive within the market. Retain top talent by utilizing this data to align provider performance with compensation and set realistic goals.
- **Drive more revenue through productivity.** Evaluate work RVUs and the median compensation to work RVU ratio to help optimize compensation based on productivity. This data set will also help you understand the effects that teaching and research have on academic faculty compensation and productivity as academic providers report less billable clinical time than non-academic providers.
- **Keep costs contained.** Estimate the potential effects of adding physicians and nonphysician providers to help you manage your overall compensation costs.



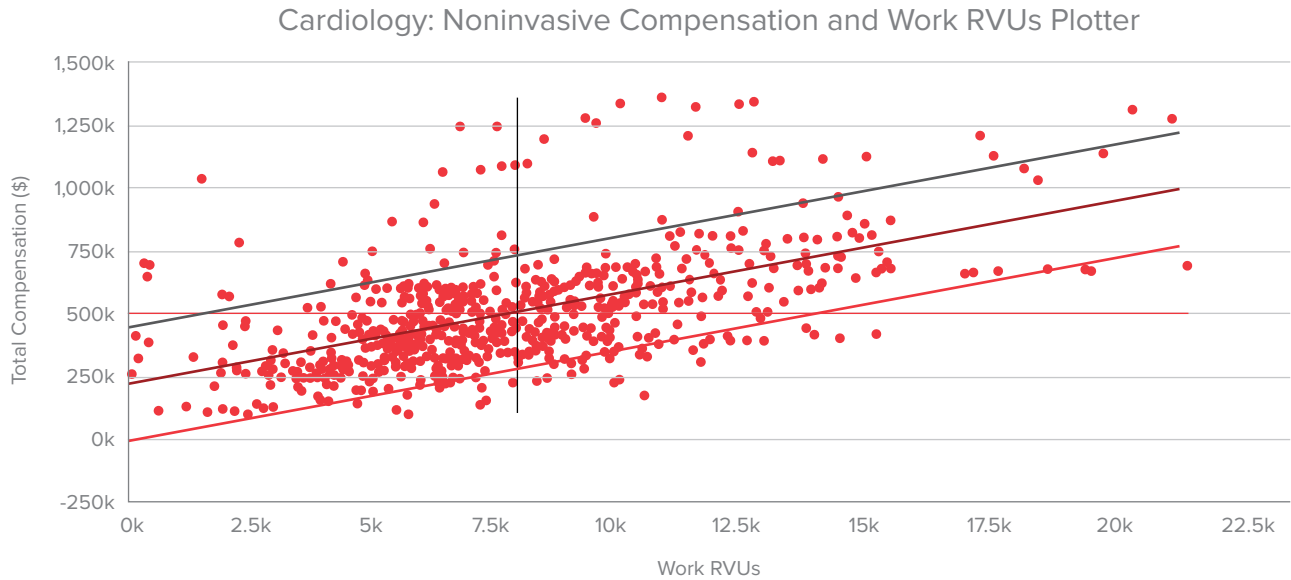
## QUARTILE TOOL



View compensation and productivity data partitioned by highest/lowest performers and the corresponding values of up to three additional benchmarks. Data is displayed by quartile in a table and interactive graph.



## PAY TO PRODUCTION PLOTTER



Understand the relationship between compensation and productivity per provider specialty on a scatter plot.

## PRO REPORT BUILDER

For the data gurus, this tool allows you to get into the weeds and search very fine data points, like specialty combinations, state combinations and five-year trends. It also lets you compare your organization's data side by side with MGMA data!

## BENCHMARKS

- ASA Units
- Bonus/Incentive
- Collections to Work RVUs Ratio
- Collections
- Collections to ASA Units Ratio
- Collections to Total RVUs Ratio
- Compensation to ASA Units Ratio
- Compensation to Collections Ratio
- Compensation to Gross Charges Ratio
- Compensation to Total RVUs Ratio
- Compensation to Work RVUs Ratio
- Gross Charges
- Hours per Week
- Hours per Year
- Inpatient E&M Codes
- Outpatient E&M Codes
- Retirement Benefits
- Total Compensation
- Total Encounters
- Total RVUs
- Total Paid Time Off (PTO) Offered (in Hours)
- Total Sick Time Offered (in Hours)
- Vacation (in Weeks)
- Work RVUs
- Work RVUs to Total Encounters Ratio

# DATA DIVE

## FILTERS

- Accountable Care Organization
- All Practices
- Compensation Plan
- Demographic Classification
- Geographic Section
- HHS Region
- Hours per Week
- Hours per Year
- Legal Organization
- Medical Records Storage System
- Minor Geographic Region
- Nonphysician Provider to Physician Ratio
- Nonphysician Provider Specialty
- Number of FTE Nonphysician Providers
- Number of FTE Physicians
- Number of Support Staff
- Organization Ownership
- Patient Centered Medical Home
- Production vs. Nonproduction based Compensation
- Physician had Medical Directorship Duties
- Physician had On Call Duties
- Physician Specialty
- Practice Type
- State
- Total Medical Revenue
- Type of Compensation Tax Form
- Years in Specialty

To learn more, visit [mgma.com/ddprovider](https://mgma.com/ddprovider) or contact us based on your organization type:

Patient Care Organizations

877.275.6462, ext. 1801  
[sales@mgma.com](mailto:sales@mgma.com)

Business Service Organizations

877.275.6462, ext. 1266  
[okemp@mgma.com](mailto:okemp@mgma.com)

