

# Change Notice for the 2020 MGMA Cost and Revenue Survey



To report more granular data that meets your benchmarking needs, certain questions have been modified, added or removed from the 2020 MGMA Cost and Revenue Survey. The following information summarizes these changes.

**Survey Launch**      **March 2, 2020**

**Survey Close**      **April 10, 2020**

If you have any questions about the updates listed in this Change Notice, please contact the Data Solutions Department at [survey@mgma.com](mailto:survey@mgma.com) or **877.275.6462, ext. 1895**.

**Please note: Questions that have been removed are not identified in this document.**

## Eligibility Modifications:

- **Beginning with the 2020 Cost and Revenue Survey, academic organizations are now eligible to participate for all departments regardless of specialty.**

## Question Additions:

- **Practice Profile**
  - Does your practice offer Telehealth services?
    - Telehealth/Telemedicine is the use of electronic information and telecommunications technologies to support and promote long-distance clinical health care, patient and professional health-related education, public health and health administration.
  - What value-based program does your practice participate in?
    - CMS value-based program
    - Commercial value-based program
    - Both CMS and commercial value-based programs
    - Non, do not participate in value-based contracts
  - What % of your commercial payer contracts include a value-based reimbursement component?
- **Practice Demographics**
  - How many years has this practice/location been open?
    - Enter the number of years that this practice/location has been open regardless of changes made to the name, ownership, organization structure, tax identification number (TIN), practice NPI etc.



## Question Modifications:

- **Practice Profile**

- Practice Specialty: The following specialties have been added to the practice specialty choice list:
  - Hospice Care
  - Palliative Care
- Healthcare systems: The following options have been added to the healthcare systems choice lists:
  - QuickBooks <Payroll>
  - Sorian <EHR and Practice Management System>
- Practice NPI, Legal Organization Type, FQHC (now required), and RHC (now required) moved from Practice Demographics to the Practice Profile
  - How many years has your current EHR been fully implemented in your practice?

- **Revenue**

- The question, “Revenue from hospital (subsidiaries)” has been removed. The items included in this question (listed below) are now to be included as “Other medical revenue”.
  - Payments received by the practice and not a specified individual for providing medical administration to hospitals, skilled nursing facilities, long-term care facilities, and other healthcare organizations; and
  - Revenue for operational support provided to the practice from a parent organization such as a hospital, integrated delivery system, or other entity