

IS YOUR PRACTICE ELITE?

Between 10-15% of survey responding practices are recognized by MGMA as better-performing practices each year. These practices demonstrate top performance in metrics related to Operations, Profitability, Productivity and Value.

TOP REASONS TO STRIVE FOR BETTER PERFORMER STATUS:



Improve your organization's brand awareness and reputation.



Receive an award package: certificate, website icon and press release template to publicize your better-performer status.



Receive recognition at an upcoming MGMA conference and share your expertise with colleagues around the country.

TO BE ELIGIBLE FOR CONSIDERATION, PRACTICES MUST MEET THE FOLLOWING CRITERIA:

- Complete the 3 MGMA surveys on behalf of the entire practice (Compensation and Production, Cost and Revenue, and Practice Operations).
- Meet the **better-performers criteria** when all submitted data is calculated.

KEY DATES AND DEADLINES:

- **January 6 – February 14, 2020:** MGMA Compensation and Production Survey open for participation
- **March 2 – April 10, 2020:** MGMA Cost and Revenue Survey open for participation
- **March 2 – May 1, 2020:** MGMA Practice Operations Survey open for participation
- **Summer – Fall 2020:** MGMA Better Performing Practice recognition

ROADMAP FOR MGMA BETTER PERFORMER ELIGIBILITY

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PREPARE FOR MGMA SURVEY PARTICIPATION – PRIOR TO COMPLETING THE SURVEYS

- Review survey checklists and guides (see mgma.com/participate)
- Pull reports from systems housing necessary information for survey completion
- Complete Practice Profile (available at data.mgma.com)

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COMPLETE THE MGMA PRACTICE OPERATIONS SURVEY – AVAILABLE ONCE THE MGMA COST AND REVENUE SURVEY IS COMPLETE THROUGH MAY 1, 2020

- Available at data.mgma.com
- Final deadline to submit is May 1, 2020**

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RECEIVE ACCESS TO THE DATA

- Participants of the surveys receive complimentary access to the reported results in MGMA DataDive
- The DataDive Access Recipient, as noted in the Practice Profile, will be notified of access to each dataset as it's released:

2020 MGMA DataDive Provider Compensation	Mid-May
2020 MGMA DataDive Management and Staff Compensation	Mid-June
2020 MGMA DataDive Cost and Revenue	Mid-July
2020 MGMA DataDive Practice Operations	Early August
2020 MGMA DataDive Better Performers	End of August
2020 MGMA DataDive Procedural Profile	Mid-September

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COMPLETE THE MGMA COMPENSATION AND PRODUCTION SURVEY – JANUARY 6, 2020 THROUGH FEBRUARY 14, 2020

- Available at data.mgma.com
- Both provider and management/staff data must be submitted for everyone employed during the 2019 fiscal year
- RVU data is required for eligibility; if your practice does not track RVUs, CPT data may be uploaded in the survey for conversion
- Final deadline to submit is February 14, 2020**

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BECOMING A BETTER PERFORMER

- Better performers are evaluated in **four areas for recognition:** Operations, Profitability, Productivity and Value
- Better performers will be notified of their status in the summer of 2020
- Participate in multiple recognition activities to celebrate your success

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COMPLETE THE MGMA COST AND REVENUE SURVEY – AVAILABLE ONCE THE MGMA COMPENSATION AND PRODUCTION SURVEY IS COMPLETE THROUGH APRIL 10, 2020

- Available at data.mgma.com
- Final deadline to submit is April 10, 2020**

QUESTIONS?

If you have questions about survey participation or becoming a better performer, MGMA Data Solutions staff are available Monday through Friday, 7:00 am to 5:00 pm MT. Call toll-free at **877.275.6462**, ext. **1895** or email survey@mgma.com.

