IS YOUR PRACTICE ELITE?

Between 10-15% of survey responding practices are recognized by MGMA as better-performing practices each year. These practices demonstrate top performance in metrics related to Operations, Profitability, Productivity and Value.

TOP REASONS TO STRIVE FOR BETTER PERFORMER STATUS:

- Improve your organization's brand awareness and reputation.
- Receive an award package: certificate, website icon and press release template to publicize your better-performer status.
- Receive recognition at an upcoming MGMA conference and share your expertise with colleagues around the country.

TO BE ELIGIBLE FOR CONSIDERATION, PRACTICES MUST MEET THE FOLLOWING CRITERIA:

- Complete the 3 MGMA surveys on behalf of the entire practice (Compensation and Production, Cost and Revenue, and Practice Operations).
- Meet the better-performers criteria when all submitted data is calculated.

KEY DATES AND DEADLINES:

- **January 6 – February 14, 2020**: MGMA Compensation and Production Survey open for participation
- **March 2 – April 10, 2020**: MGMA Cost and Revenue Survey open for participation
- **March 2 – May 1, 2020**: MGMA Practice Operations Survey open for participation
- **Summer – Fall 2020**: MGMA Better Performing Practice recognition
PREPARE FOR MGMA SURVEY PARTICIPATION – PRIOR TO COMPLETING THE SURVEYS

a. Review survey checklists and guides (see mgma.com/participate)

b. Pull reports from systems housing necessary information for survey completion

c. Complete Practice Profile (available at data.mgma.com)

COMPLETE THE MGMA COMPENSATION AND PRODUCTION SURVEY – JANUARY 6, 2020 THROUGH FEBRUARY 14, 2020

a. Available at data.mgma.com

b. Both provider and management/staff data must be submitted for everyone employed during the 2019 fiscal year

c. RVU data is required for eligibility; if your practice does not track RVUs, CPT data may be uploaded in the survey for conversion

d. Final deadline to submit is February 14, 2020

COMPLETE THE MGMA PRACTICE OPERATIONS SURVEY – AVAILABLE ONCE THE MGMA COST AND REVENUE SURVEY IS COMPLETE THROUGH MAY 1, 2020

a. Available at data.mgma.com

b. Final deadline to submit is May 1, 2020

RECEIVE ACCESS TO THE DATA

a. Participants of the surveys receive complimentary access to the reported results in MGMA DataDive

b. The DataDive Access Recipient, as noted in the Practice Profile, will be notified of access to each dataset as it’s released:

<table>
<thead>
<tr>
<th>Dataset</th>
<th>Release Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020 MGMA DataDive Provider Compensation</td>
<td>Mid-May</td>
</tr>
<tr>
<td>2020 MGMA DataDive Management and Staff Compensation</td>
<td>Mid-June</td>
</tr>
<tr>
<td>2020 MGMA DataDive Cost and Revenue</td>
<td>Mid-July</td>
</tr>
<tr>
<td>2020 MGMA DataDive Practice Operations</td>
<td>Early August</td>
</tr>
<tr>
<td>2020 MGMA DataDive Better Performers</td>
<td>End of August</td>
</tr>
<tr>
<td>2020 MGMA DataDive Procedural Profile</td>
<td>Mid-September</td>
</tr>
</tbody>
</table>

BECOMING A BETTER PERFORMER

a. Better performers are evaluated in four areas for recognition: Operations, Profitability, Productivity and Value

b. Better performers will be notified of their status in the summer of 2020

c. Participate in multiple recognition activities to celebrate your success

QUESTIONS?

If you have questions about survey participation or becoming a better performer, MGMA Data Solutions staff are available Monday through Friday, 7:00 am to 5:00 pm MT. Call toll-free at 877.275.6462, ext. 1895 or email survey@mgma.com.