



**National Survey  
response counts for  
2021 MGMA DataDive  
Management and Staff  
Compensation**

**BASED ON 2020 SURVEY DATA**

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## National Counts

TITLE	TOTAL COMPENSATION RESPONSES	HOURLY RATE RESPONSES
Physician Executives	270	*
Physician CEO/President	32	*
Chief Medical Officer (CMO)	40	*
Medical Director	183	*
Associate/Assistant Medical Director	15	*
Executive Management Positions	1,510	*
Chief Executive Officer (CEO)/Executive Director	145	*
Administrator	468	*
Chief Department Administrator (CDA)	107	*
MSO Administrator/Exec Director	16	*
Chief Compliance Officer	9	*
Chief Operating Officer (COO)	93	*
Chief Financial Officer (CFO)	105	*
Department Financial Officer	11	*
Chief Information Officer (CIO)	23	*
Chief Nursing/Clinical Officer (CNO)	21	*
Chief Legal Counsel	11	*
Chief Strategy Officer	4	*
Division Chair	7	*
Human Resources Executive	33	*
Marketing Executive	10	*
Patient Care Executive	60	*
Vice President of Operations	63	*
Vice President of Revenue	8	*
Assistant Administrator	28	*
Associate/Assistant Department Administrator	64	*
Contracts/Grants Department Administrator	48	*
Division/Section Administrator	79	*
IS Manager/Network Administrator	34	*
Other Executive	63	*
Senior Management Positions	2,152	*
Ambulatory/Clinical Services Director	251	*
Ancillary Services Director	24	*
Branch/Satellite Clinic Director	95	*

Building and Grounds Director	36	*
Business Services Director	64	*
Clinical Research Director	34	*
Compliance Director	32	*
Development Director	20	*
Education and Training Director	26	*
Finance Director	148	*
Health Plan Director	5	*
Human Resources Director	121	*
Information Systems Director	93	*
Laboratory Services Director	41	*
Managed Care Director	15	*
Marketing and Sales Director	53	*
Materials Management Director	13	*
Medical Records Director	18	*
Nursing Services Director	71	*
Operations Director	444	*
Pharmacy Services Director	30	*
Physician Recruitment Director	23	*
Physician Relations Director	17	*
Quality Improvement/Quality Assurance Director	73	*
Radiology Services Director	27	*
Reimbursement Director	11	*
Revenue Cycle Director	66	*
Strategy/Business Planning Director	23	*
Other Director	278	*
<b>General Management Positions</b>	<b>7,133</b>	<b>*</b>
Benefits Manager	13	*
Billing Manager	183	*
Branch/Satellite Clinic Manager	627	*
Building and Grounds Manager	51	*
Business Office Manager	250	*
Call Center Manager	34	*
Clinical Department Manager	334	*
Clinical Practice Manager	1,959	*
Clinic Research Manager	137	*
Coding Manager	65	*
Compliance Manager	53	*
Credit/Collections Manager	11	*

Front Office Manager	110	*
General Accounting Manager	88	*
Human Resources Manager	117	*
Information Systems Manager	156	*
Insurance Manager	17	*
Laboratory Services Manager	85	*
Marketing Manager	28	*
Materials Management Manager	39	*
Medical Records Manager	44	*
Nursing Manager	356	*
Office Manager	1,107	*
Operations Manager	484	*
Patient Accounting Manager	46	*
Radiology Services Manager	60	*
Reimbursement/Collections Manager	43	*
Training/Education Manager	64	*
Transcription Manager	3	*
Utilization Review Manager	13	*
Other Manager	556	*
<b>Specialists</b>	<b>5,516</b>	<b>6,545</b>
Accountant	234	217
Authorization Specialist	508	726
Benefits/Payroll Specialist	92	105
Billing Specialist	1,014	1,185
Clinical Documentation Specialist	218	379
Coding Specialist	726	809
Credentialing Specialist	217	246
Human Resources Specialist	233	261
IT Implementation Specialist	206	292
Marketing/Communications Specialist	132	164
Recruiter	141	127
Other Specialist	1,795	2,034
<b>Supervisors</b>	<b>3,004</b>	<b>3,289</b>
Business Office Supervisor	433	459
Clinic Supervisor	1,014	1,065
EEG Lab Supervisor	3	3
EKG Lab Supervisor	7	7
Front Office Supervisor	483	609
Housekeeping Supervisor	21	20
Lab Section Supervisor	75	84
Nursing Supervisor	517	565

Other Supervisor	451	477
Clinical Laboratory	2,258	3,779
Histotechnologist	375	548
Laboratory Assistant	83	114
Medical Lab Technician	377	650
Medical Technologist	874	1,469
Phlebotomist	549	998
Radiology and Imaging	3,378	5,403
CAT Scan Technician	106	179
Echocardiographer/Echo Tech	201	285
EEG Technician	46	64
EKG Technician	79	106
Mammography Technician	190	310
MRI Tech	186	294
Radiology Technologist	1,802	2,911
Ultrasound Technician	768	1,254
Other Medical Support Services	5,228	7,419
Aesthetician	18	32
Athletic Trainer	390	509
Cardiovascular Technologist	157	227
Clinical Research Coordinator	540	517
Dental Assistant	118	181
Dental Hygienist	30	66
DME Technician	21	32
Dosimetrist	31	37
Endoscopy Technician	94	137
Massage Therapist	13	41
Medical Interpreter	37	50
Nuclear Medicine Technologist	159	232
Occupational Therapy Assistant	16	23
Ophthalmic Assistant	278	385
Ophthalmic Technician	271	475
Optician	63	109
Orthopedic/Cast Technician	232	328
Paramedic	15	73
Patient Education Coordinator	147	233
Pharmacist	236	323
Pharmacy Technician	346	444
Physical Therapist Aide	109	314
Physical Therapy Assistant	252	376
Physicist	61	58

Polysomnographic/Sleep Technician	120	214
Radiation Therapist	111	173
Respiratory Therapist	161	215
Social Worker	407	491
Speech Therapist	64	71
Sterile Processing Technician	87	119
Surgical Technologist	300	426
Therapist/Counselor	344	508
<b>General Accounting Positions</b>	<b>708</b>	<b>840</b>
Accounting Staff	289	359
Bookkeeper	85	104
Financial Analyst	294	331
Workers Compensation Liaison	40	46
<b>General Administrative Positions</b>	<b>5,057</b>	<b>6,185</b>
Administrative Assistant	1,824	2,098
Administrative Secretary	435	574
Business Office Assistant Manager	44	48
Business Office Staff	2,255	2,931
Executive Assistant	389	389
Human Resources Generalist	110	145
<b>Managed Care Administrative Positions</b>	<b>2,272</b>	<b>2,958</b>
Care Coordinator	905	1,333
Care/Case Manager	325	410
Managed Care Coordinator	83	109
QA/QI Coordinator	130	140
QA/UR Nurse	62	66
Referral Coordinator	767	900
<b>Patient Accounting Positions</b>	<b>5,397</b>	<b>7,109</b>
Billing Staff	1,179	1,493
Cashier	44	67
Coder	1,096	1,376
Collections Staff	276	344
Insurance Clerk	537	714
Patient Accounts Representative	2,265	3,115
<b>Medical Assistant Positions</b>	<b>23,390</b>	<b>33,232</b>
Certified Nursing Assistant	645	1,197
Medical Assistant	22,065	30,817
Patient Care Assistant	680	1,218
<b>Nursing Positions</b>	<b>17,526</b>	<b>25,886</b>
Licensed Practical Nurse	6,356	8,612

Registered Nurse	10,929	16,842
Triage Nurse	241	432
Medical Receptionist Positions	17,687	25,560
Appointment Secretary	563	676
Call Center Representative	502	869
Front Desk Staff	5,799	8,142
Patient Service Coordinator	3,635	4,899
Receptionist	4,288	7,025
Scheduling Staff (excluding Surgical Scheduler)	1,730	2,387
Surgical Scheduler	956	1,202
Switchboard Operator	214	360
Medical Record Positions	1,342	1,821
Medical Records Staff	1,342	1,821
Medical Secretary Positions	1,215	1,729
Medical Scribe	250	498
Medical Secretary	841	1,067
Transcriptionist	124	164
No Rollup Category	*	*
Building Engineer/Maintenance	300	402
Courier	84	169
Data Analyst	134	150
Housekeeper	365	613
IT Programming Staff	250	260
IT Support Technician	948	1,483