

2022 MGMA Cost and Revenue Survey Question Checklist



The quality of our reported results depends upon the completeness and accuracy of every response.

Learn more about the benefits of participating.

Note: The Practice Profile must be completed before beginning any of the MGMA Surveys

Click here to view the survey guide and learn more about what's included in each question.

Use the checklist below to help you compile answers in preparation for survey participation.

Note: Practices that are “Multispecialty with specialty care only” will be asked to break out data for each specialty in the Cost and Revenue Survey.

(*Asterisks denote required questions)

DEMOGRAPHICS

<input type="checkbox"/>	*For the purpose of reporting the information in this questionnaire, what fiscal year was used?
<input type="checkbox"/>	How many branch/satellite clinics did your practice have, not counting the primary location?
<input type="checkbox"/>	Number of exam/treatment rooms?
<input type="checkbox"/>	What was the gross square footage of all practice facilities?
<input type="checkbox"/>	Does this practice/location rent or own its space?
<input type="checkbox"/>	How many years has this practice/location been open?
<input type="checkbox"/>	What accounting method was used for tax reporting purposes?
<input type="checkbox"/>	What accounting method was used for internal management purposes?
<input type="checkbox"/>	Did your practice provide ancillary/supplementary services? Such services are those that are provided as part of, or are wholly owned by the practice.
<input type="checkbox"/>	*Did your practice utilize a care team model? ANESTHESIOLOGY PRACTICES ONLY



CHARGES	
<input type="checkbox"/>	Gross fee-for-service charges
<input type="checkbox"/>	Adjustments to fee-for-service charges
<input type="checkbox"/>	Adjusted fee-for-service charges (Gross fee-for-service charges – Adjustments to fee-for-services charges)
<input type="checkbox"/>	Bad debts due to fee-for-service activity
<input type="checkbox"/>	Gross charges for patients covered by capitation contracts
<input type="checkbox"/>	Total gross charges (Gross fee-for-service charges + Gross charges for capitation contracts)
REVENUE	
<input type="checkbox"/>	*Total net fee-for-service collections/revenue
<input type="checkbox"/>	Gross capitation revenue
<input type="checkbox"/>	Purchased services for capitation patients
<input type="checkbox"/>	Net capitation revenue (Gross capitation revenue - Purchased services for capitation patients)
<input type="checkbox"/>	Incentive-based revenue
<input type="checkbox"/>	Other medical revenue
<input type="checkbox"/>	Revenue from the sale of medical goods and services
<input type="checkbox"/>	Gross revenue from other medical activities (Incentive-based revenue + Other medical revenue + Revenue from sale of medical goods and services)
<input type="checkbox"/>	Cost of sales and/or cost of other medical activities
<input type="checkbox"/>	Net other medical revenue (Gross revenue from other medical activities - Cost of sales/other medical activities)
<input type="checkbox"/>	*Total medical revenue (Total net fee-for-service collections/revenue + Net capitation revenue + Net other medical revenue)
<input type="checkbox"/>	Nonmedical revenue (investment and rental revenue)
<input type="checkbox"/>	Extraordinary nonmedical revenue
<input type="checkbox"/>	Financial support from parent organization (subsidiaries)
<input type="checkbox"/>	Goodwill amortization
<input type="checkbox"/>	Nonmedical cost (income taxes)
<input type="checkbox"/>	Extraordinary nonmedical cost
<input type="checkbox"/>	Net nonmedical income or loss ((Nonmedical revenue + Extraordinary nonmedical revenue + Financial support from parent organization (subsidiaries) - Goodwill amortization - Nonmedical cost - Extraordinary nonmedical cost)



STAFF	
<input type="checkbox"/>	General administrative FTE and Cost
<input type="checkbox"/>	Patient accounting FTE and Cost
<input type="checkbox"/>	General accounting FTE and Cost
<input type="checkbox"/>	Managed care administrative FTE and Cost
<input type="checkbox"/>	Information technology FTE and Cost
<input type="checkbox"/>	Housekeeping, maintenance, security FTE and Cost
<input type="checkbox"/>	*Total business operations support staff FTE and Cost (Add General administrative through Housekeeping, maintenance, security)
<input type="checkbox"/>	Medical receptionists FTE and Cost
<input type="checkbox"/>	Medical secretaries, transcribers FTE and Cost
<input type="checkbox"/>	Medical records FTE and Cost
<input type="checkbox"/>	Other administrative support FTE and Cost
<input type="checkbox"/>	*Total front office support staff FTE and Cost (Add Medical receptionists through Other administrative support)
<input type="checkbox"/>	Registered nurses FTE and Cost
<input type="checkbox"/>	Licensed practical nurses FTE and Cost
<input type="checkbox"/>	Medical assistants, nurse's aides FTE and Cost
<input type="checkbox"/>	*Total clinical support staff FTE and Cost (Add Registered nurses through Medical assistants, nurse's aides)
<input type="checkbox"/>	Clinical laboratory FTE and Cost
<input type="checkbox"/>	Radiology and imaging FTE and Cost
<input type="checkbox"/>	Other medical support services FTE and Cost
<input type="checkbox"/>	*Total ancillary support staff FTE and Cost (Add Clinical laboratory, through Other medical support services)
<input type="checkbox"/>	*Total employed support staff FTE and Cost (Business operations + Front office + Clinical + Ancillary)
<input type="checkbox"/>	*Total employed support staff benefit cost
<input type="checkbox"/>	Total contracted support staff (temporary) FTE and Cost
<input type="checkbox"/>	*Total support staff FTE and Cost (Total employed support staff + Benefit cost + Contracted support staff)



EXPENSES	
<input type="checkbox"/>	Information technology
<input type="checkbox"/>	Drug supply
<input type="checkbox"/>	Medical and surgical supply
<input type="checkbox"/>	Building and occupancy
<input type="checkbox"/>	Building depreciation
<input type="checkbox"/>	Furniture and equipment
<input type="checkbox"/>	Furniture and equipment depreciation
<input type="checkbox"/>	Administrative supplies and services
<input type="checkbox"/>	Professional liability insurance premiums
<input type="checkbox"/>	Other insurance premiums
<input type="checkbox"/>	Legal fees
<input type="checkbox"/>	Consulting fees
<input type="checkbox"/>	Outside professional fees
<input type="checkbox"/>	Promotion and marketing
<input type="checkbox"/>	Clinical laboratory
<input type="checkbox"/>	Radiology and imaging
<input type="checkbox"/>	Other ancillary services
<input type="checkbox"/>	Billing and collections purchased services
<input type="checkbox"/>	Management fees paid to an MSO or PPMC
<input type="checkbox"/>	Miscellaneous operating cost
<input type="checkbox"/>	Cost allocated to medical practice from parent organization
<input type="checkbox"/>	*Total general operating cost (Add Information technology through Cost allocated to medical practice)
<input type="checkbox"/>	*Total operating cost (Total support staff cost + Total general operating cost)



PROVIDERS

<input type="checkbox"/>	Advanced practice provider provider compensation
<input type="checkbox"/>	Advanced practice provider provider benefit cost
<input type="checkbox"/>	*Total advanced practice provider FTE and Cost (Advanced practice provider compensation + Advanced practice provider benefit cost)
<input type="checkbox"/>	Primary care physicians FTE
<input type="checkbox"/>	Nonsurgical specialty physicians FTE
<input type="checkbox"/>	Surgical specialty physicians FTE
<input type="checkbox"/>	Total physician compensation
<input type="checkbox"/>	Total physician benefit cost
<input type="checkbox"/>	*Total physicians FTE and Cost (Primary care FTE + Nonsurgical FTE + Surgical physicians FTE) (Total physician compensation + Physician benefit cost)
<input type="checkbox"/>	*Total providers FTE and Cost (Total advanced practice providers + Total physicians)

NET INCOME

<input type="checkbox"/>	*Total medical revenue after operating cost (Total medical revenue - Total operating cost)
<input type="checkbox"/>	*Net practice income or loss (Total medical revenue after operating cost - Total provider cost + Net nonmedical income or loss)

PERFORMANCE

<input type="checkbox"/>	Current to 30 days in A/R
<input type="checkbox"/>	31 to 60 days
<input type="checkbox"/>	61 to 90 days
<input type="checkbox"/>	91 to 120 days
<input type="checkbox"/>	Over 120 days
<input type="checkbox"/>	Total Accounts Receivable (Current to 30 days + 31 to 60 days + 61 to 90 days + 91 to 120 days + Over 120 days)
<input type="checkbox"/>	Did your practice re-age accounts receivable when a balance was transferred to a secondary carrier or the patient's private account?
<input type="checkbox"/>	Medicare percent of gross charges
<input type="checkbox"/>	Medicaid percent of gross charges
<input type="checkbox"/>	Commercial percent of gross charges



PERFORMANCE (CONTINUED)

<input type="checkbox"/>	Workers' compensation percent of gross charges
<input type="checkbox"/>	Charity care percent of gross charges
<input type="checkbox"/>	Self-pay percent of gross charges
<input type="checkbox"/>	Other federal government payers percent of gross charges
<input type="checkbox"/>	*Total payer mix gross charges (Add Medicare through Other federal government payers)
<input type="checkbox"/>	*Specify the number of Level 1, 2 and 3 trauma centers serviced ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	*Number of Hospital, Same-Day Surgery Center, Surgeon Offices and Other facilities staffed ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	*Number of Hospital, Same-Day Surgery Center, Surgeon Offices and Other anesthetizing locations ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	What was the total number of hospitals covered that paid a stipend? ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	*Total stipend amount for top 3 entities ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	Number of beds for top 3 entities ANESTHESIOLOGY PRACTICES ONLY

PRODUCTION

<input type="checkbox"/>	Medical procedures conducted inside the practice's facilities: Number of procedures and Gross charges
<input type="checkbox"/>	Medical procedures conducted outside the practice's facilities: Number of procedures and Gross charges
<input type="checkbox"/>	Surgery and anesthesia procedures conducted inside the practice's facilities: Number of procedures and Gross charges
<input type="checkbox"/>	Surgery and anesthesia procedures conducted outside the practice's facilities: Number of procedures and Gross charges
<input type="checkbox"/>	Clinical laboratory and pathology procedures: Number of procedures and Gross charges
<input type="checkbox"/>	Diagnostic radiology and imaging procedures: Number of procedures and Gross charges
<input type="checkbox"/>	Total procedures and procedural gross charges (Medical procedures + Surgery and anesthesia procedures + Clinical laboratory + Diagnostic radiology)
<input type="checkbox"/>	Nonprocedural gross charges
<input type="checkbox"/>	Total gross charges (Total procedural gross charges + Nonprocedural gross charges)



PRODUCTION (CONTINUED)

<input type="checkbox"/>	*Work RVUs
<input type="checkbox"/>	*Total RVUs
<input type="checkbox"/>	*Total ASA units ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	*Number of individual patients
<input type="checkbox"/>	Number of patient encounters
<input type="checkbox"/>	Practice panel size for the past 18 months CARDIOLOGY AND PRIMARY CARE PRACTICES ONLY
<input type="checkbox"/>	Surgical anesthesia: *Physician base units, *Physician Minutes, Charge per ASA Unit, *Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	Labor epidurals: *Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	C-Sections: *Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	Epidurals: *Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	Follow-up visits: *Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	Nerve blocks for post op pain: *Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	Critical care services: *Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	Other (lines, intubations, etc.): *Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	*Total for anesthesiology procedures: Number of cases, Gross charges, Total medical revenue ANESTHESIOLOGY PRACTICES ONLY
<input type="checkbox"/>	Claims processed per biller ANESTHESIOLOGY PRACTICES ONLY



TELEHEALTH

<input type="checkbox"/>	Telehealth gross charges
<input type="checkbox"/>	Adjustments to telehealth gross charges
<input type="checkbox"/>	Adjusted telehealth charges
<input type="checkbox"/>	Overall telehealth revenue
<input type="checkbox"/>	Overall cost of telehealth-based technology
<input type="checkbox"/>	Number of telehealth encounters
<input type="checkbox"/>	Payer Mix – percent of total gross charges for telehealth services only