1. Which of the following business entity models have taxes paid by the business rather than "passed through" to individual shareholders?
   A. Limited Liability Partnership.
   B. Sole proprietorship.
   C. S Corporation.
   D. C Corporation.

2. The roles and responsibilities of the Board of Directors for a medical practice is delineated in which legal document?
   A. Articles of Incorporation.
   B. Employment Agreement.
   C. Executive Committee Minutes.
   D. Corporate Bylaws.

3. Which of the following is NOT representative of the types of decisions made by the governing board?
   A. Should the operating expense ratio objective be increased by 5%?
   B. Should funds allocated to providing free care be increased next year?
   C. Should Dr. Smith be allowed to increase his office hours in the clinic?
   D. To what extent did the practice administrator exceed board specified performance objectives last year?

4. Which of the following is a primary function of the governing body of a group practice?
   A. Ensuring proper designation of management responsibilities.
   B. Negotiating with third-party payers.
   C. Developing job descriptions for the clinical staff.
   D. Marketing services to purchasers.

5. Which of the following is the best indicator of corporate culture in a medical practice?
   A. The actions of medical providers and staff.
   B. Patient satisfaction surveys.
   C. The medical practice mission statement.
   D. Commitment to quality patient care.

6. What does a mission statement define?
   A. The future image of the organization.
   B. The unique and distinctive purpose of the organization.
   C. The type of business the organization intends to pursue.
   D. The beliefs and culture of the organization.
7. What is the main purpose of a strategic plan?
A. For external customers and suppliers.
B. To develop long range objectives and strategies.
C. To identify short term business needs and desires.
D. To evaluate operating efficiency and effectiveness.

8. What is an objective?
A. A specific, measurable statement describing what is to be achieved.
B. A specific description of tasks to be undertaken to achieve desired business outcomes.
C. A general statement of the reasons for an organization's existence.
D. A general statement of desired business outcomes.

9. Setting expectations for staff relationships with patients is most likely to be effective under which of the following conditions?
A. Expectations address patient concerns rather than patient satisfaction.
B. Behavioral expectations are established up front.
C. Expectations are developed from the bottom up rather than top down.
D. The administrator is notified of all patient complaints.

10. What is the fundamental responsibility of the governing body of a medical group when addressing physician impairment?
A. Staff notification.
B. Patient safety.
C. Physician protection.
D. Public image.

11. Which of the following describes the optimum relationship between the physician leader and the administrator?
A. Leader to administrator.
B. Chief Executive Officer to Chief Operating Officer.
C. Clinician to manager.
D. Peer to peer.

12. Which of the following competencies is necessary for effective physician leadership?
A. Excellent clinical skills and an interest in administration.
B. Desire to cut back on clinical duties.
C. Empowering others to accomplish goals.
D. Popularity with the medical group.

13. Which of the following is the LEAST important factor to contribute to an effective physician/administrator leadership team?
A. Long-term relationship of team.
B. Teamwork.
C. Shared common goals.
D. Strong communication skills.

14. Which of the following personality styles fits best in a team player environment?
A. Facilitating.
B. Analytical.
C. Expressive.
D. Controlling.
15. Which of the following would NOT be an appropriate role for a Chief Medical Officer?
A. Effectively communicate medical staff issues.
B. Facilitate resolution of conflict between medical providers and administrative staff.
C. Act as the Chief Executive Officer of the practice.
D. Review medical outcome data and present to board.

16. Which of the following is cited as the primary barrier to the development of physician leadership?
A. Personality type.
B. Time availability.
C. Intellectual capacity.
D. Personal interest.